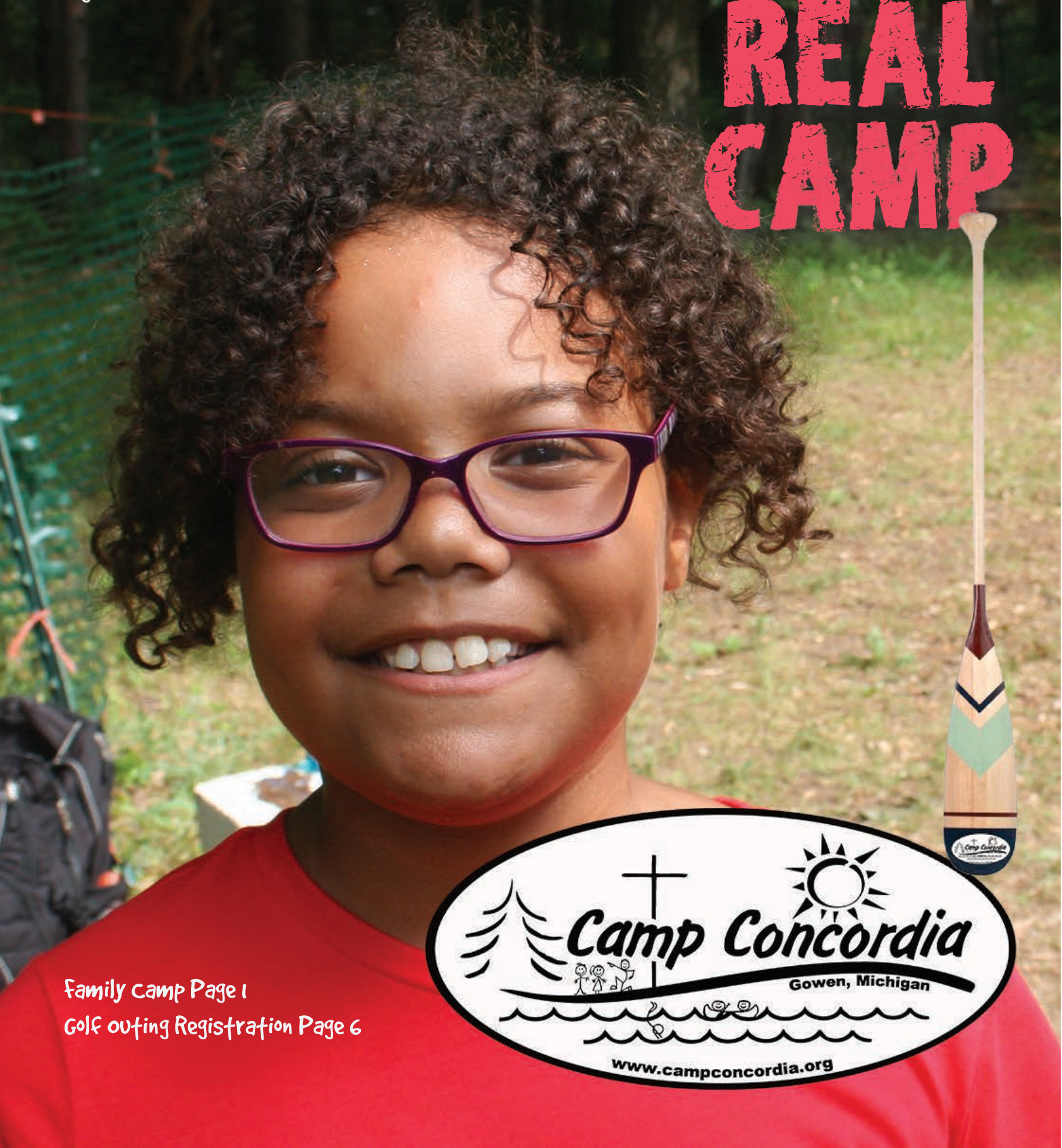


CAMP CONCORDIA

Annual Report for 2017
Page 3-5

Spring 2018 Newsletter

REAL CAMP



Family camp Page 1

Golf outing Registration Page 6

Director's Wave

Dr. Craig S. Oldenburg, D.Min., M.S., D.C.E.

2017 brought 3 specific surprises. Each of them advancing Camp Concordia's role in being a strong support to ministries of congregations, the faith growth of families & the development of young adults.

Surprise #1: 60+% Growth

Over a 60% increase in summer campers in 2017. Record numbers of campers registered for sessions. Parents find Camp Concordia a very safe alternative for summers. With a greater number of trained summer ministry staff, a "no other groups on camp during children's camps" policy, and physical updates of the camp, all sorts of families are finding Camp Concordia a great place to grow in the faith.

Surprise #2: Increased Donations

People trust us. Since my wife and I arrived here in 2014, we have worked to keep an upfront and transparent fiscal policy. Every board member has access to our QuickBooks account and bank statements. We have shared the ugly, the bad, and the good in our Annual Reports. And God has seen fit to move men and women to make Camp Concordia part of their designated giving and giving plans.

Surprise #3: Great Staff

Each year, we pray through interviews, background checks and references that we will select and retain the best of the summer staff. Parents have begun to connect with Camp Concordia to help us know how incredible our summer ministry staff have been in their children's lives. We do not take this for granted and are currently working hard to provide another set of young people who care about kids and about kids knowing Jesus for 2018.

You will see, in this Annual Report, how crazy 2017 was. It was absolutely outstanding. And we believe the founders of Camp Concordia and early directors would be proud to see their hard work paying off for another generation. Thank you for your prayers, putting Jesus first, and notes of encouragement.



CRAIG

50 Years Ago

1968 Summer Staff



A Staff photo taken in the sixties. Most of these young people served for several years. Camp Director/Manager, Humphrey DeVries and his wife Jackie are shown on the left of the first two rows. Jackie served as the camp cook and mother to all.



Family Camp



July 5-8 (Thursday - Sunday)

4 day/3 Night Family Camp Adventure

Morning adult breakout sessions led by **Gary Faszholz**, art instructor and biblical historian at Lutheran High School North, Macomb.

Older youth enjoy their own adventure program & Bible study led by CC Staff and younger children will have their separate program each morning.

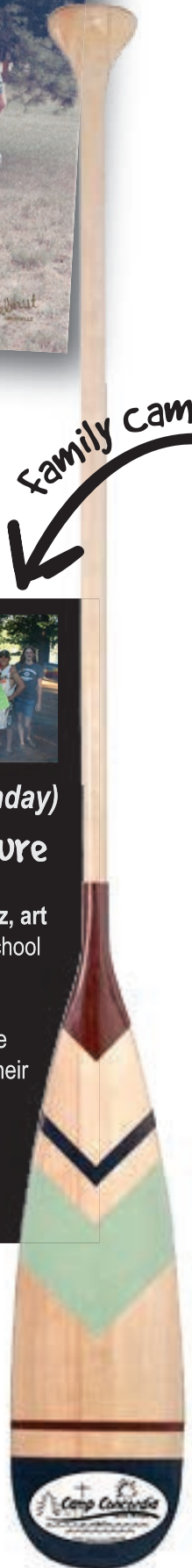
See all the information at

www.campconcordia.org/family-camps

2018 Board of Directors

DCE Steve Wilson, St. John Rochester, MI - President
DCE Luke Esselmann, Grace Coopersville - VP
Mrs. Kelly Oliver, Mt. Calvary, Greenville - Secretary

Mr. Darin Dahl, Grace Coopersville
Mr. Bill Goetsch, Holy Cross Belding
Mr. Brian Klein, Grace Wyoming
Mr. Terry Ludford, St. Paul Kalkaska
Mr. Ed Newberg, Immanuel Grand Rapids
Mr. Bill Schulz, Bethel Howard City





2018 Summer Overnight Camps

Register online at www.campconcordia.org

Planning for the Future

What? The board of directors has been busy scrutinizing and refining a 9-Stage Master Plan that considers staffing, programming and facilities. These documents are important to maintain a strong ministry support to congregations and families, and a vision for all future development. A majority of Stage 1 has been completed. Planning and implementing Stage 2 is on the way. The excitement of Stage 3 is shown below. This rendering represents the first of the new “micro-lodges” built between each set of two cabins containing new bathrooms and group meeting space.

Why? While the original bathhouses from the 1960s are clean and well kept, it’s time for Camp Concordia to upgrade for camper safety and for

future fall and winter youth retreat facilities. Cabins would also be upgraded for fall and winter usage.

How? After the kitchen updates are completed, a major focus will turn toward the micro-lodges. Camp Concordia has submitted grant requests to cover the \$25,000 hood and return air system still necessary to replace the old one over the cooking areas.

When? The first time we see a micro-lodge become a reality could be 2 years from now, all depending on how funding and fund raising moves along. We have been praying diligently and are far ahead of schedule with the kitchen updates. So it is in God’s hands.

What Else? The board of directors of Camp Concordia would love to receive feedback as it continues its work.



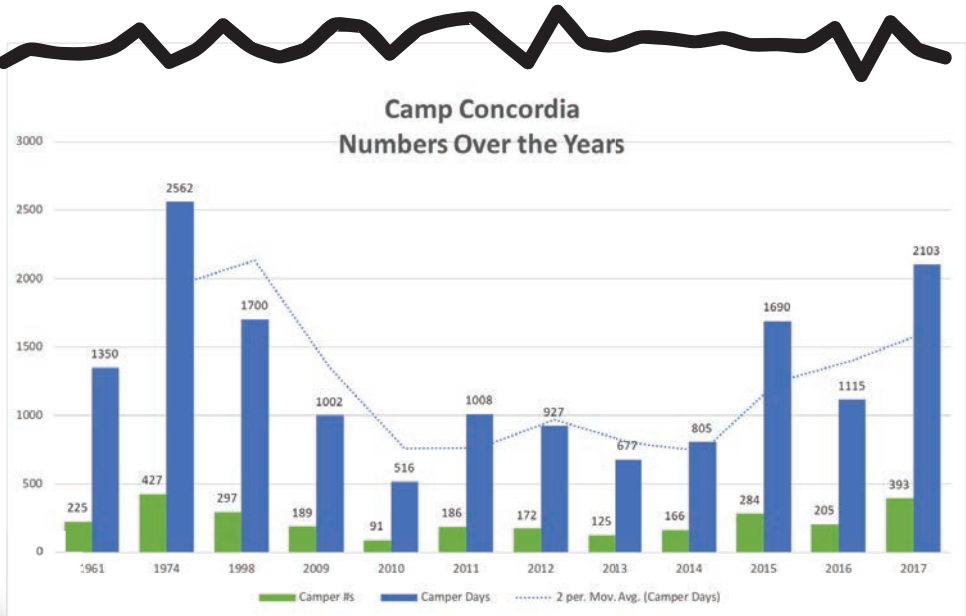
Camp Concordia
Proposed Toilet
& Meeting Facilities

merritt
cieslak
design
ARCHITECTURE | PLANNING

Statistics

Record Attendance: 2017 recorded an attendance of 92% of the largest attendance in the records of Camp Concordia. In 1974, 427 children attended summer overnight camps, according to our best records.

Record Camper Days: A "Camper Day" is any day that a camper was on camp during that 24 hour period. So a Sunday through Friday camp is 6 camper days. This helps camps figure out budgets more accurately. Assuming every camper came a full week in 1974, we calculated 2,562 total camper days. In 2017, Camp Concordia ran 3-day and 4-day camps. Therefore, the actual "camper days" is 80% of the 1974 camper day numbers.



Outflow
\$226,422

Give thanks to the Lord, for He is good



Special THANKS to the 2017 Summer Ministry Staff

Camp Concordia was blessed with 13 hard working Summer Ministry Staff. Many Thanks to the ministry they did with 100s of children.

Front Row

- Rebecca Johnstone (*Skup*) Cabin Counselor, Concordia Univ. Ann Arbor
- Aimee Anderson (*Scout*) Cabin Counselor, Arkansas Tech
- Laura Rehmer (*Perre*) Cabin Counselor, Univ. of Akron
- Stephanie Vandivier (*Poema*) Health Officer, Valporaiso Univ.
- Courtney Evans (*Eagle*) Cabin Counselor, Concordia Univ. Ann Arbor
- Sarah Hettig (*Turtle*) Program Coordinator, Concordia Univ. Ann Arbor
- Mary & Whitney Oldenburg, Year-Round Staff, Assist. Director

Back Row

- Dana Simpkin (*Effie*) Cabin Counselor, Concordia Univ Nebraska
- Angela Frisco (*Percy*) Cabin Counselor, Concordia Univ Ann Arbor
- Joshua Gore (*Lux*) Cabin Counselor, Indiana Wesleyan Univ.
- Brice Harrington (*Step*) Cabin Counselor, Trinity Valley CC, TX
- Matthew Knehans (*Mustard*) Cabin Counselor, Univ Missouri
- Jacob Ergang (*Mr. Toad*) Lead Kitchen, Grand Rapids, MI
- Spencer Bohlinger (*Griz*), Hillsdale College
- Dr. Craig S. Oldenburg (*Doc*) Camp Director

Staffing

Added Summer Ministry Staff and increased their Summer Salaries.

Yes. They are paid!



Meals

With almost double the numbers from 2016, much more food was prepared.

We continue to work to increase the quality of the meals campers eat, including a high quality salad bar at lunches and suppers.



2017 Annual Report

Inflow
\$260,165



Unaudited 2017 Annual Report

InFlow	2017	2016	2015	2014 ⁴
Gifts to Operations	94,946.19	93,640.09	71,951.51	48,668.02
Camps, Rental Fees	123,175.18	72,248.38	96,541.70	66,758.50
Designated Gifts to Operations	20,329.20	8,724.00	7,278.97	17,370.17
Other Income ¹	21,714.86	10,574.79	23,132.60	12,430.55
Total In	\$260,165.43	\$185,187.26	\$198,904.78	\$145,227.24
OutFlow	2017	2016	2015	2014 ⁴
Staff Salaries & Benefits ²	92,121.48	82,780.45	80,554.94	61,367.85
Payroll Taxes	6,639.14	5,417.27	4,521.65	5,362.44
Insurance	37,891.04	29,405.25	28,481.80	22,333.89
Building/Maintenance	35,316.19	10,025.33	16,639.17	17,164.25
Utilities	13,061.78	9,985.98	11,119.37	14,525.30
Food and Kitchen	8,584.29	4,678.99	6,857.53	5,660.83
Promotion	5,449.43	4,463.86	7,199.92	4,360.78
Program	7,306.96	3,298.97	4,044.68	1,474.45
Gov. Fees, Bank Fees	10,386.71	8,147.37	9,527.11	7,878.87
Professional Fees				
Other Expenses ³	9,665.03	6,311.96	7,725.12	13,835.17
Total Out	\$226,422.05	\$164,515.43	\$176,671.29	\$153,963.83
Net Income⁵	\$ 33,743.38	\$ 20,671.83	\$ 22,233.49	\$ (8,736.59)

Kitchen & Overflow

Much of this "overflow" will be invested into the upgrades of the camp kitchen and camper's cabins. It also helps us to guarantee another increase Summer Ministry Staff salaries and benefits in 2018.

And...we are so excited to be planning ahead for new bathroom facilities at Camp Concordia.

Over-flow

¹ includes camp store, grants, endowment, misc

² includes summer staff, food service staff, maintenance and year-round staff (significant increase in 2015 reflects moving from 1 staff per cabin to 2)

³ includes staff Recruit, Administrative/Office, Camp Store

⁴ new director started in April of this year

⁵ in 2015 & 2016 this "income" was used to pay off prior debt; 2017 "income" allows Camp Concordia to make additional physical improvements including a refurbished kitchen, dining room tables, air conditioned cabins, etc.



Who Makes it Work?

Thank you to all the individuals and organizations who have chosen to support **REAL CAMP** taking place at Camp Concordia in 2017. God uses you to make the pricing, the salaries, the food purchases, the facility improvements, etc. all balance out. Camp Concordia respects each of these contributions and guarantees they get to their intended use. If we have failed to list you or your organization's name, please contact Camp Concordia so we can resolve that error.

\$1-49

Anonymous
Atonement Ladies,
Dearborn
R Bryan
CC Canteen Donations
S Fay
J Fischer
K Fish
+W Goetsch
C Haven
L Kieda
J Koszenasz
M/M R Leistner
M H Leverett
M McNitt
M/M J Mendez
S Miller
J Readwin
M/M Southern
St. John LWML, Ionia
St Paul's Ladies, Centreville
H Stoll
M/M Talsma
M/M R Toland
B Varblow
M/M Wass
M/M Yanke

\$50-\$99

Amazon Smile Donors
M/M K Brooks
+*M/M D Dahl
M/M G DeMaagd
M/M D Gantz
S Genter
M/M P Golke
Grace, Coopersville
M/M H Graupner
E Heldt
M/M W Hepper
S Hoese
M/M Ji
M/M D Kass
M/M L Kettner
+M/M B Klein
J Laidlaw
J Meek
M/M C Morton
+*K Oliver
M/M R Otto
Our Redeemer Ladies,
Muskegon
R Palmer
T Papenberg
M/M P Pillsbury
M/M D Porter
M/M B Schalhamer
MM B Spletzer
E Stouffer
M/M M Tyska
M/M K Weeks
J Wilhelm

\$100-\$249

M/M D Barz
M/M E Brockopp
Chapel of the Lakes Dorcas,
Mecosta
Christ Our Savior, Holland
M/M C Clark
M/M C Demeritt
M/M J Eggert
+*M/M L Esselman
M/M J Furr
M/M K Gager
M/M M Golchert
M/M F Graves
M/M R Groggel
M/M C Harper
M/M J Havenga
Heartwood Construction
M/M A Hirt
Holy Cross Ladies, Belding
E Knight
M/M A Kuhn
B Larsen
M/M S Leistner
J Lovatt
M/M F Lovett
M/M D Meyer
M/M G Misner
F Molnar
M/M J Ohashi
S Oinsten
M/M J Pellerito
M/M T Povich
Rehmann Financial Services
L Riener
M Rivers
M/M R Sandtveit
M/M G Schroeter
M/M R Schuleit
+M/M W Schulz Jr
E Seely
M/M D Seitz
M/M J Spinoso
St. James SS, GR
St. Luke Ladies, Harrison
St. Peter Mary-Martha,
Hemlock
M/M T Van Dyke
M/M J Williams
M/M D Wilson

\$250-\$499

Anonymous
Architectural Metals
M/M G Boik
Faith Luth Sch, Bay City
M/M P Garchow
E Gingerich
Girls of Grace, Coopersville
Grace Ladies, Leslie
Hope Lutheran, GR
M/M G Humphries
M/M P Lytikainen
M/M D Marasus
MI Church Extension Fund
+M/M B Miller
M/M J Newkirk
Our Savior, GR
Pasma, G J
M/M Rhoades
Rockford Construction
J Saalfeld
St. James Dorcas, GR
Thrivent Financial
West MI LHS

\$500-\$999

Christ, White Cloud
Heart of West MI United Way
Holy Cross, Jenison
M/M J Martin
M/M T Oltman
M/M S Randa
St. Michael Luth Sch, Portage
M/M J Swigart
Trinity, Reed City
+*M/M S Wilson
Women of Holy Trinity,
Lakeview
M/M D Yee

\$1,000-\$4,999

*Anonymous
M/M G Bonnell
Bill Braman Estate
First Lutheran, Charlotte
M/M D Humphries
M/M K Kane
B Oldenburg
M/M C Oldenburg
St. Matthew, GR
Holy Cross, Belding
St. Thomas, Trufant
Good Shepherd, Saginaw
Hope, GR
Elzinga & Volkers
Mt. Calvary, Greenville
*St. Peter's, Rockford
*W Wrede

\$5,000-\$9,999

E Garchow
+M/M T Ludford

\$25,000+

Anonymous

THANK YOU

Grant \$ and Other \$ received 2017:

Bill Braman Camp Concordia Endowment Fund
Greenville Area Community Foundation
LC-MS Youth Ministry
Michigan Church Extension Fund
National Lutheran Outdoors Ministry Association



Special thanks to **Thrivent Action Team Leaders** who made things happen \$5,750 in seed money. Projects accomplished include:

- Bridge and Trail Repair
- Building updates and painting
- Golf Outing
- Newsletter and Brochure mailings
- Staff housing
- Camp kitchen
- Waterfront
- Deck Repair
- Emergency lighting
- Drain Pipe Materials

Also, through **Thrivent Choice**, based on member recommendations, Camp Concordia received **\$7,491** in charitable outreach funding in 2017.

Donations of Items (In-Kind) 2017:

Tractor Parts & Repair (R Evans)
Golf Cart Repair (M/M Lovett)
Architectural Drawings (B Rexius)
Kitchen Counter (Anonymous)
Cabin Roof (J Goetsch)
Drain Pipe Materials (B Goetsch)
Outdoor Steps (K Welch & Eagle Scouts)
Insulation of Kitchen and 2 Cabins (A Daenzer)
Paper, lightbulbs, batteries (West MI Conf Retreat Group)
Bathroom Sinks (Lakeside Surfaces)
Sports Equipment (St John Lutheran Church, Ionia)
Culverts (M Potgeter - Etna)
Boat Winterization (M/M Lovett)
Ink Cartridges (M/M Schulz)
Lawn Mower Repair (T Ludford)
Posters (Grace Lutheran Church, Coopersville)
Kitchen Table & Prep areas (Anonymous)
Furnishings (M/M Malling Estate)
Nature Center Artifacts (MI District)
Medical & Program Supplies (Living Word, Rochester)
Christmas Tree (St. Johns, Ionia)

Ways others have supported

Amazon Smile
eBay Giving Works

Golf Sponsorships:

- Double Eagle Sponsor**
- Terry & Beth Ludford
- Eagle Sponsors**
- Scot Fay-Thrivent
- Church Extension Fund, MI District
- St James Dorcas Society
- Hope Lutheran Church
- G. Joseph Pasman
- Vicky and Dusty Rhoades
- Dental South (Garchow)
- Anonymous
- Birdie Sponsors**
- Rehmann CPAs (Anderson)
- Heartwood Construction

Par Sponsors

- Dr Gary and Cynthia Humphries
- Wilson Family
Grant Writing Support
Heart of West MI United Way
- Amway
- City of Grand Rapids
- Mercy Health, St. Mary's
- Spectrum Health
PayPal Giving Fund
Metal Recycling
- Rockford Construction
- Elzinga & Volkers
- Architectural Metals

Donations of Services

Bergsma Plumbing
Energy Conservation
R Evans (Tractor Repair)
D Gantz (Routing Signs)
Heartwood Construction
R Riegler (Lakeside Surfaces)
T Seago
(Advanced Pest Management)
Simmons Gravel
Thompson Well Drilling

Volunteers for Camp Mailings:

M/M Lovett
M/M Rexius
L Magera
M Oldenburg

Spring Clean-up, etc.

Good Shepherd, Saginaw:
M/M Cisneros
M/M Martin and family
M/M Preim and family
M/M Stuart
T Ludford
B Goetsch and family

Summer Volunteers

T Buschert
C Ergang
K Ergang
D Newberg
K Urbanski

Fall Clean-up, etc.

R Evans
B Goetsch
J Lockwood
T Ludford
A Miller
E Newberg
D Newberg
J Steiner
M Steiner
J Tomezak
West Michigan Lutheran HS
West Michigan Confirmation Group

WE'RE FLOORED

Thanks Bill & Melissa Schulz for provided matching funds for the Kitchen Epoxy Floor. The Matching Fundraiser raised over \$4,000. You can sponsor a project as well. Ideas for future projects include:

- Cabin Screen Doors (\$400)
- New exterior door Project Cabin #5 (\$2000)
- Beachfront Renovation
- Basketball/Tennis Court Refurbishing
- Maintenance Pole Barn (NEW - \$25,000)
- Lodge Roofing and Insulation Project
- Lodge Chimney & Fireplace Project



2017 NEW epoxy floor installed in kitchen

2018 Registration (\$80 per person*)

*\$75 through May 31 / \$80 after May 31

Player 1 Name

Address _____

City, ST ZIP _____

Phone/Email _____

Church, Location _____

Place me in a golf group

Player 2 Name

Address _____

City, ST ZIP _____

Phone/Email _____

Church, Location _____

Place me in a golf group

Player 3 Name

Address _____

City, ST ZIP _____

Phone/Email _____

Church, Location _____

Place me in a golf group

Player 4 Name

Address _____

City, ST ZIP _____

Phone/Email _____

Church, Location _____

Place me in a golf group

Check Cash Credit Card

Credit Card (name) _____

Number: _____

Expiration Date: _____ / _____

3 Digit Security Code (on back) _____

(This information will be destroyed once processed)

Fee (thru May 31)

\$80 x 2 Players = \$160 (\$150)

\$80 x 3 Players = \$240 (\$225)

\$80 x 4 Players = \$320 (\$300)

Hole in One Prizes

Other Prizes for

- 1st-3rd Place
- Putting Challenge
- Longest Drive
- Closest to Pin
- Closest to Director's Drive
- Double Your \$\$ Green
- Buy extra Mulligans
- Free Gifts just for coming



A portion of your payment is tax deductible and will be reported to you.

For more information, contact the Camp Concordia office: 616.754.3785 office@campconcordia.org

Send Payment to:

Camp Concordia
13400 Pinewood St. NE
Gowen, MI 49326

2018 Camp Concordia Golf Outing Registration - 8:00 am Saturday, June 11
Register with this FORM ... or ONLINE at www.campconcordia.org/golf

Want to support more kids? **Sponsor** a hole as a par, birdie, eagle or double eagle sponsor.

Contact the camp office: 616.754.3785





Nonprofit Org.
U.S. Postage
PAID
Gowen, MI
Permit No. 5

13400 Pinewood St. NE
Gowen, MI 49326
616.754.3785
office@campconcordia.org
Facebook: @CampConcordia
Instagram: campconcordia



Friends. Grow. Camp.



20th Annual Camp Concordia GOLF OUTING

June 11, 2018

Candlestone Golf Course

Belding, MI (19 minutes south of camp)

- 9:45 am Shotgun Start
- 4 person scramble
- Group or Individual Registration

Registration Fee Includes

- 18 Holes of golf with cart
- Hole-in-One Prizes, Contests, Drawings
- Full Lunch

Registration form inside or register online

www.campconcordia.org/golf